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Financial literacy is the ability to understand and manage personal financial behaviour. It encompasses knowledge about budgeting, saving, investing, borrowing, and planning for the future. A financially literate person can make informed, responsible decisions regarding money, thereby ensuring their economic well-being. In a world filled with complex financial

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# Building a stress-free personal life through financial literacy

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products and services, financial literacy empowers individuals to navigate financial challenges, avoid pitfalls, and build secure futures.



Despite significant progress in recent years, financial literacy remains limited among a large portion of the Bangladeshi population. According to the Bangladesh Bureau of Statistics' report on the 2022 Bangladesh Sample Vital Statistics, the literacy rate stood at 76.8 percent.

However, the Financial Inclusion Insights (2018) programme by Inter Media Research revealed that as of December 2023, only around 28 percent of Bangladeshis were financially literate. This means more than 70 percent of the population lacks this fundamental understanding, with only a small fraction demonstrating a good grasp of key financial concepts.

Many individuals, particularly in rural areas, lack access to formal financial education, making them vulnerable to poor financial decision-making. This knowledge gap leads to difficulties in managing personal finances, saving for emergencies, and investing for long-term goals. Female financial literacy rates in rural areas are particularly low.

However, the government and private sector have begun to recognise the importance of financial literacy, and several initiatives have been introduced to raise awareness across different segments of society. Despite these efforts, progress remains slow and uneven, particularly at the individual and household levels.

To translate awareness into meaningful outcomes, financial literacy must be supported by practical, easy-to-follow frameworks that individuals can apply in their daily lives. In this context, a structured approach to personal money management becomes essential for reducing financial stress and building long-term stability.

# **Ideal model for individual financial behaviour**

To manage personal financial behaviour effectively, we can follow the 50-30-20 model. This simple yet effective budgeting technique divides monthly income into three categories:

## **50 percent – For essentials and basic needs**

It is recommended that 50 percent of one's net monthly income be allocated to essential living expenses. This includes costs such as education, medical, housing, utilities, groceries, transportation, healthcare, and other fundamental needs. By ensuring this allocation remains within half of one's income, individuals can avoid financial strain and maintain a stable lifestyle.

## **30 percent – For personal desires and lifestyle choices**

The next 30 percent of one's salary can be directed towards lifestyle and discretionary spending—this includes entertainment, dining, hobbies, travel, and other personal aspirations. This component allows individuals to enjoy the fruits of their labour while maintaining financial control.

A progressive addition to this segment could be the allocation of 1 percent towards charity or humanitarian causes. Such contributions, though small, instil a sense of social responsibility and collective well-being, forming part of a holistic approach to personal finance.

## **20 percent – For savings, security, sustainability and investment**

The final 20 percent, arguably the most critical component of the 50:30:20 model, is earmarked for savings, long-term financial growth, safety, security, sustainability, and investment. This segment requires strategic allocation and can be broken down further into a 10:5:5 structure, enabling more targeted financial planning:

### **10 percent – For savings**

Regular savings through banking institutions help build an emergency fund and ensure liquidity for unforeseen expenses.

### **5 percent – For financial security and sustainability**

Investing in insurance (life, health, etc.) offers a safety net against risks, contributing to financial resilience.

### **5 percent – For investments for growth**

This portion can be channelled into wealth-building avenues such as mutual funds, equity markets, real estate, gold, or other asset classes. The goal here is capital appreciation and long-term prosperity.

This nuanced approach to individual financial planning not only strengthens present-day financial stability but also lays a structured path for future economic empowerment. The 50:30:20 model, with its strategic subdivision, reflects an individual's awareness and responsibility towards both their current lifestyle and future goals.

It's important to note that this model may not be equally applicable across all age groups. For example, in early adulthood, basic needs might be minimal, while savings and investment capacity will be higher, which can compound savings over time. As a person ages, their basic needs increase, and their savings and investment capacity may shrink.

Ultimately, financial literacy is not merely about numbers or financial products; it's about building confidence, discipline, and balance in everyday life. A financially literate individual is better equipped to manage income, withstand economic shocks, and make informed choices that align with both immediate needs and long-term aspirations.

In a country like Bangladesh, where household-level financial decisions collectively shape national economic resilience, promoting practical financial literacy can significantly reduce personal financial stress and enhance overall well-

being.

By adopting simple, adaptable models such as the 50:30:20 Individual Financial Behaviour Model and adjusting them across different life stages, individuals can cultivate sustainable financial habits that support a stress-free, secure, and empowered personal life.

*The author is the Head of Retail Distribution Division and the Chief Bancassurance Officer at Midland Bank PLC.*

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1. 本公司之經營方針，係以誠信為本，以顧客為中心，提供優質之服務，並致力於產品之研發與品質之提升，以期達到顧客之滿意與公司之永續經營。

2. 本公司之業務範圍，包括：(1) 產品之研發與生產；(2) 產品之銷售與推廣；(3) 產品之維修與保養；(4) 產品之回收與再利用。本公司將根據市場之需求，不斷調整業務範圍，以提供更具競爭力之服務。

3. 本公司之組織架構，包括：(1) 研發部：負責產品之研發與改良；(2) 生產部：負責產品之生產與品質控制；(3) 銷售部：負責產品之銷售與推廣；(4) 市場部：負責市場之調查與分析；(5) 財務部：負責公司之財務管理；(6) 人事行政部：負責公司之人事與行政事務。本公司將根據業務之需要，不斷調整組織架構，以提高營運效率。

4. 本公司之競爭優勢，包括：(1) 技術研發能力：擁有先進之研發設備與技術人才，能不斷推出具有競爭力之產品；(2) 品質控制能力：建立嚴格之品質控制體系，確保產品之品質與穩定性；(3) 銷售與推廣能力：擁有廣泛之銷售渠道與推廣策略，能有效提高產品之市場佔有率；(4) 服務能力：提供優質之售前、售中、售後服務，提高顧客之滿意度與忠誠度。

5. 本公司之未來發展目標，包括：(1) 擴大產品線：開發更多具有競爭力之產品，滿足市場之多元化需求；(2) 提高生產效率：引入先進之生產設備與技術，提高生產效率與降低生產成本；(3) 加強市場推廣：加大市場推廣力度，提高品牌知名度與市場佔有率；(4) 提升服務水平：不斷提高服務水平，提高顧客之滿意度與忠誠度。

6. 本公司之風險評估，包括：(1) 市場風險：市場需求變化、競爭加劇等可能導致公司之銷售額下降；(2) 技術風險：技術研發進度延誤、技術人才流失等可能導致公司之競爭力下降；(3) 品質風險：產品品質不穩定、品質控制不力等可能導致顧客之不滿與公司之聲譽受損；(4) 財務風險：資金鏈斷裂、債務負擔過重等可能導致公司之經營陷入困境。